

website, yalecordage.com for a complete list of openings and job descriptions.

OUTSIDE SALES REP – BAY AREA West Coast Wire Rope And Rigging, Inc.

Position Description: Performs sales function for new and existing accounts aimed at Industrial applications, including crane services and/or construction for wire rope and hardware. Also, delivers high quality and efficient customer service by utilizing knowledge of company products and programs.

Job Functions:

- Pioneers and develops all potential accounts within assigned territory.
- Develops call schedules and itinerary for efficient time management of sales calls.
- Makes customer sales calls obtaining; orders, specifications for products and marketing information.
- Maintains accurate records for all assigned accounts as to contacts, competitors, products, pricing, potential sales, and marketing information.
- Provide timely and accurate information to new and existing customers when requested, using product and application knowledge.
- Coordinates sales requirements with Inside Sales Manager and Shop Foreman to meet customer needs and maintain acceptable customer service level.
- Explores new business opportunities and relationships for the company.
- Provides a positive image of WCWR with customers and co-workers.
- Prepares reports as required, and submits them in a timely manner.
- Attend and participate in designated sales meetings.
- Special projects as needed by Sales Department.

Hiring Requirements:

- Minimum 2 year of either Inside or Outside Sales experience.
- A motivated self-starter, with excellent interpersonal skills.
- Wire Rope & Hardware Industry Knowledge a plus.
- Computer skills, including Microsoft Products.
- Must be detail oriented and organized.
- Must Possess a Valid Driver's License.

Please submit your resume to the HR Manager: brianc@wcwr.com

Established and growing company in the lifting product industry located in Southern California is seeking an inside sales representative to play a key role in growing our new product line that has positioned us for tremendous growth opportunities. Industry experience preferred. Call 714-545-7444.

Company: Southern Wire, a leading wholesaler/distributor of wire rope, slings, chain, and fittings is expanding its sales force.

We are seeking Inside Sales Representatives for the Memphis, TN area. We offer a competitive base salary and commission program. Our excellent benefits package includes medical, dental, life, disability, paid vacation, & 401K. Please visit company website: www.houwire.com.

College degree preferred - Industry knowledge a must. Send resume in confidence to: marketing@southernwire.com or Fax# 662-893-4732. *No calls please*

Muncy Industries, LLC, has been providing quality wire rope fittings, lifting hardware, and machines for over 60 years. Originally based out of Pennsylvania, we have recently opened a second location in Lafayette, Louisiana. Muncy Industries is seeking an individual with experience in the wire rope industry to help lead the sales team in our Louisiana location.

Requirements include:

- Knowledge of the wire rope industry or related industry in the gulf area is a must.
- Excellent written and verbal communication skills.
- Team player, good with people.
- Must be able to set and attain goals in a timely manner.

• Proficiency in Microsoft Word, Excel, and Quick-Books.

We offer competitive wages alongside an excellent benefits package including 100% medical, life, disability, and 401K. Contact us via e-mail: pwhite@muncyindustries.com or fax: 570-649-5850.

Marine industrial rigging shop looking for CDL driver and rigger experienced only must be willing to work in labor intense environment. Mechanically inclined. Contact John at 508-993-0070.

Outside sales representative needed for a well established distributor of wire rope, rigging hardware, chain and related industry products, located in Central Arkansas. The qualified individual will possess industry knowledge and the ability to develop new accounts and grow existing accounts. Our company offers a competitive salary, bonus structure and benefits package. If you are qualified please e-mail your resume with salary history to: Reference Box12-01 on subject line, and reply to info@wireropenews.com.

Wire Rope Industries, one of the leading manufacturers of premium ropes with more than 125 years of experience, is opening a regional sales rep position to support the growing business in South/Central USA. We are looking for a dynamic candidate with experience in the lifting industry and a proven ability to excel in competitive environments. Strong personality, focus, drive, and the ability to develop accounts in a fast and sustainable way are required. We offer competitive compensation, industry-leading training, and opportunities for growth. If you are interested in joining the leading innovators in the premium market, please e-mail your resume to careers.industrial@gmail.com.

Inside wire rope sales representative:

90+ year family owned business is looking for an experienced inside Wire Rope representative, to replace retiring veteran salesman. Candidates must be reliable, honest, strong work ethic, and demonstrate good communication skills. Our company provides excellent compensation and benefits to our team members, including Paid vacation, holiday, and sick leave, 401K Retirement plan with matching, excellent insurance benefits - Medical, Dental, Vision, RX, Short Term Disability, Life Insurance. M-F. of-ice hours. Drug free workplace.

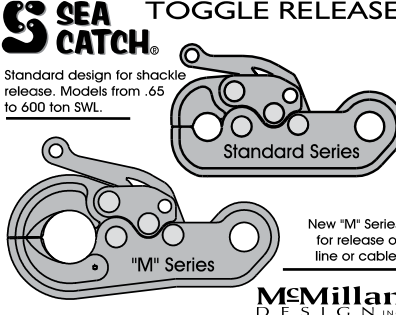
Please reply to: Attention: Cherise, Rasmussen Wire Rope and Rigging Co. Inc. 415 south Cloverdale Street, P.O. Box 81206 Seattle, WA 98108, Phone: 206-762-3700, Fax: 206-762-5003, e-mail: Cherisem@rasmussenco.com

Texas Wire Rope Company expanding inside sales department. Individuals must have a strong technical, mechanical and basic mathematical aptitude, including basic computer knowledge. Selected candidates must be quality conscious and able to handle multiple tasks. Previous experience in the industrial supply market is necessary. We offer a drug-free, results-oriented work environment with excellent wages and advancement opportunities. Resumes received confidentially at wremployment@gmail.com

Looking for sales professional. Comprehensive understanding of wire rope, chain, nylon, and fall protection preferred. Sales experience required. Competitive salary plus commission. Benefit package included. E-mail resumes to shane.horizoncable@coxinet.net.

Established wire rope distributor in North America is expanding into crane/container rope and fabrication. We are looking for an experienced individual that can assist in formulating a marketing and business plan. This position will eventually evolve to a sales manager or general manager. Fax your resume in strict confidence to 330-452-2331 attention Kris Lee or e-mail to klee@afdindustries.com

Philadelphia, PA Wire Rope & Fabrication shop has inside customer sales/service posi-



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tion. Experience in rigging or crane industries a plus. Contact us via e-mail: hjs_ess@hotmail.com or fax: 610-687-0912.

POSITION WANTED

Our client requires a part-time Bookkeeper (1-2 days/week) to assist them with an ongoing temporary assignment. This position could become permanent for the right candidate. You will be responsible for Bookkeeping, Accounts Payable entering, setting up inventory, filing, organizing and some administrative duties. You must be able to thrive in a team environment and also work well alone.

The successful candidate for this role will have excellent knowledge of Simply Accounting. Strong written and oral communication is a must. To be considered for this great opportunity please e-mail us at employment-joboffer9@gmail.com

Outside sales professional with 20+ years experience seeking full time position. Willing to relocate. Reply to mrrigging@gmail.com

Loos & Co., Inc. manufactures stainless and nickel alloy wire and cable products. We are seeking an Engineer with experience in metallurgy, preferably with a wire drawing background. Must have a BS in metallurgy, or substantial industry experience in wire or specialty metals industries. Medical grade alloys knowledge is a definite plus. We offer competitive wages with a comprehensive benefit program. An EEO/AA Company.

Visit our website at www.loosco.com

Forward resumes to careers@loosco.com

Experienced Wire Rope Sling (Flemish) fabricator needed. CWR Hawaii is seeking a worker with knowledge and hands-on ability to fabricate wire rope and chain assemblies. Full-time, 401k, vacation, insurance, and other benefits. Relocation cost can be negotiated.

If you are interested in working for our company, please e-mail me at allen@cwrhawaii.com or call me at 808-843-2020.

Former Division-Product Manager, Regional Outside Sales Manager desires southeast territory to manage and solicit accounts in the wire rope, chain, fittings, and related industries. Over 25 years experience including District Manager, Bethlehem Wire Rope, Regional Manager, Wire Rope Ind Product Manager, Rud Chain, Inc. Interested parties reply to M.E. (Mike) Givens mike90309@aol.com, ph 256-476-7700.

West Coast Wire Rope and Rigging is looking to hire experienced riggers. Please send your resume to: 7777 7th Ave. South, Seattle, WA 98108, attention manager.

REPS WANTED

OUTSIDE SALES REP- SEATTLE

Obert Marine Supply

The Outside Sales Representative will develop, lead and be accountable for all aspects of sales for the business, while building and maintaining current relationships. Ideal candidate will have five years of demonstrated sales/

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