

POSITION AVAILABLE

Components Company, Inc., a manufacturer of custom & standard cable assemblies and lanyards made from wire rope or aircraft cable, is seeking a seasoned salesperson to grow our business nationally. We are searching for a person with at least 5-years industry experience selling cable assemblies along with a solid customer base. Candidate may be located/live anywhere in the continental U.S., a college degree is preferred, but not required. Compensation negotiable. Contact Joe Cincera, Director of Sales, (262) 432-9660 or JCincera@WeAreCCI.com

TECHNICAL SALES ENGINEER

Bridges – Towers – Hydroelectric Dams – Mining – Stadiums

Do these words capture your attention? Houston Structures, Inc., an Ulven Company sets the standard for wire rope & structural strand assemblies. Houston Structures specializes in assemblies that utilize cast, forged, machined components that are used in cable supported & operated structures large and small throughout the world.

This position works closely with engineering firms, prime contractors, State DOT's and vendors to provide sales, project engineering and project management support.

- Degree in mechanical or manufacturing engineering or equivalent degree
- At least six years experience in sales with a mix of technical and product knowledge
- Manufacturing and foundry experience
- Highly proficient with Excel, Word, Solidworks or other CAD programs and ERP systems
- Strong market research and analysis skills
- Experience in contract review & negotiation, DOT specifications & provisions, and compliance
- Financial acumen

This position is located at our Whiskey Hill Location in Hubbard, OR. To Apply: Send resume, cover letter and salary requirements to: HR@ulvencompanies.com . Offers of employment are contingent upon the completion of a satisfactory background check and pre-employment drug screen.

Sales Professional Opportunity

Pewag International seeks experienced Mexican national for dealer support, training and de-

velopment throughout Mexico.

Experience in industrial sales including, but not limited to, oilfield, mining and mineral processing, heavy lifting, construction and material handling is a plus. Salary and commission commensurate with experience and educational background.

Located in Mexico City or Queretaro the position requires 50% travel and a valid driver's license. Travel to US required for training, sales meetings and trade shows. English language proficiency both written and spoken. Basic computer skills should include Word and Excel.

Pewag is a 500+ year old chain and lifting components manufacturing company dedicated to our customers' success and the development of our personnel at all levels. Joining our team means a future with worldwide growth opportunities.

Visit us at www.pewagchain.com

We are an equal opportunity employer. If you are, or know of, a Mexican national ready for a challenging career with an internationally recognized industry leader contact us in English or Spanish: Rich Montgomery richm@pewagchain.com or Alan Gonzalez gna@pewag.com . Pewag México S.A. de C.V.

ROPE ENGINEER

At Fiber-Line, we understand that our greatest asset is our people. Our mission is "treat others the way you want to be treated". We offer competitive compensation, comprehensive benefits and opportunities for professional growth and development. If you are interested in joining a growing company and enjoy solving complex challenges, consider joining our team!

This position is available immediately in our Hatfield, Pennsylvania location.

We are seeking an individual who is a creative self-starter with strong problem-solving ability and initiative who will provide technical expertise to help spearhead the company's growing initiative to produce high performance, synthetic fiber ropes. This individual will also serve as a focal point for product design, production, testing, and technical sales support for rope products in accordance with the company's market diversification and growth ambitions.

Essential Duties and Responsibilities include:

Responsible for the design of synthetic fiber ropes which meet customer performance requirements.

1. Responsible for directing manufacturing operations related to rope production and testing.

2. Investigate and benchmark the performance of various termination methods, including new developments.

3. Provide technical support to sales personnel, including attending customer visits.

4. Commission new and oversee maintenance of existing applicable equipment SOPs and work in conjunction with the Training department to ensure proper training of applicable personnel.

5. Work closely with Production and Research and Development staff to coordinate execution on projects and troubleshoot operations issues.

Qualifications:

Must have a strong track record of wire and/or synthetic fiber rope design and manufacture.

Knowledge of various wire rope applications and termination types, with familiarity of material selection for a given application.

Knowledge of wire rope distributors and synthetic sling fabrication.

Must be "hands-on" and capable of splicing, swaging and other termination fabrication.

Testing experience with break strength, elongation and stress/strain measurement, proof testing and bending fatigue.

Solid foundation in ASTM standardized testing methods and ISO9000 quality systems.

If you have a B.S. in Mechanical Engineering or a related field and a minimum of five years industrial experience in wire and/or synthetic fiber rope design, please send your resume and cover letter to: tderugeriis@fiber-line.com for consideration.

VP SALES & MARKETING

THE COMPANY: Our client is a private business and a leading supplier/manufacturer of primarily industrial product and secondly consumer products to a North American customer base. The company is looking to strengthen their existing senior management group with the appointment of a VP Sales & Marketing to lead and motivate the sales team to the next level of revenue, gross margin and profitable growth.

THE POSITION: VP Sales & Marketing will assume full management responsibility for the strategic future sales growth of the business, sales team leadership and associated marketing, telesales and administration support. Maintaining the very best levels of customer service and account management to the existing customer base, the VP Sales & Marketing will identify and target new opportunities to drive sales revenues and the profitable growth of the company to the next level.

THE PERSON: The VP Sales & Marketing will have previous experience of selling industrial products to large volume North American purchasers. The VP Sales & Marketing will understand how to formulate and implement strategic and operational sales and marketing plans to target both new and existing markets. You will be a self-motivated proactive networker and team leader with a passion to succeed and excellent communication and presentational skills. Knowledge of North American industrial markets is essential. Previous experience with consumer products would be advantageous.

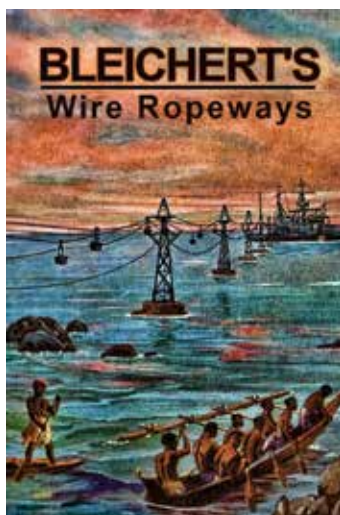
TO BE CONSIDERED: In the first instance, please forward by mail or email a resume including your current remuneration package and availability to industryresumesto@gmail.com quoting reference 194651.

Sales Opportunity in Florida

Consolidated Rigging of Jacksonville Florida is currently seeking highly motivated & professional Sales Associates! 5 years experience a must. You must relocate to Jacksonville, FL. Top industry pay and commission, health benefits and 401K. We are in search of a team player(s) that will support an outside sales staff.

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In 1924, Germany's 'Adolf Bleichert & Co.' celebrated its 50th Anniversary. By the time of this occasion, the company had designed and built the world's record holding wire ropeways: Longest and highest elevation



(Argentina); Length of system over water (New Caledonia); Steepest (Tanzania); Highest capacity (France); Northernmost (Norway); and, Southernmost (Chile).

Written by the great-great grandson of the company's founder, this book includes over 100 pictures and detailed engineering drawings that explore the legendary company's history, and several of its record-holding systems.



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